

AUSTRALIA INDIA BUSINESS SUMMIT 2009

Wednesday 20 May 2009, Sofitel Sydney Wentworth
Conference: 8.30am-5pm Dinner: 6.30pm for 7pm

Keynote speakers include:



Hon Simon Crean,
*Minister for Trade,
Australia (invited)*



Jackie Korhonen,
CEO, Infosys Australia



Claire Tynan,
*CEO Mahindra
Automotive Australia*



Subhas DeGamia,
CEO India, ANZ



Warren McCarthy,
CEO, LJ Hooker



Mr Ajit Jangle,
*Managing Director,
Toll India*



Rory Scott,
*Project Manager India,
Religare Macquarie
Private Wealth*



Justin Breheny,
CEO Asia, IAG



The Australia India Business Summit 2009 is the premier forum for Australia India Business Council members and non-members to meet face-to-face to discuss the latest trends, insights and case studies of Australia India trade and investment.

Topics for 2009 include:

- The latest developments in company establishment process and requirements
- Banking regulations including 'Know Your Customer' legislation
- Employment process and regulations
- Taxation implications of foreign investment in both countries
- Higher Education Partnerships, R&D collaboration
- Opportunities in Financial Services, Wealth Management and Insurance
- Lessons learnt from inbound and outbound trade and investment case studies including LJ Hooker; IAG; Mahindra Automotive Australia; Religare Macquarie Private Wealth; Infosys Australia; Deakin University and others

This is a once-a-year opportunity to network with Australia India Business and Government leaders.





Australia India
Business Council



Invitation to attend

On behalf of the Australia India Business Council I take this opportunity to invite you to attend this year's Australia India Business Summit 2009 (AIBS 09) to be held at the Sofitel Sydney Wentworth on Wednesday 20 May. The AIBS 09 is being held at a time when interest between Australia and India at the business and political levels is high on the agenda and the opportunity it presents make it a unique occasion for both Australian and Indian business to engage with each other. The conference program has been designed to provide an interesting and productive series of workshops involving industry sectors which are of particular significance and importance to bilateral trade commerce and business between Australia and India.

We have been fortunate in securing speakers of the highest calibre including several key executives travelling from India to make presentations at the conference. The Summit dinner will be a further occasion to network with the experts and will enable delegates to socialise together to strengthen the ties between our two countries.

Once again I invite you to take full advantage of the forthcoming proceedings.

Brian Hayes QC
National Chairman
Australia India Business Council

AUSTRALIA

Australia India Business Summit 2009 Partners:



INDIA BUSINESS SUMMIT 2009

8.30AM REGISTRATION

8.50AM WELCOME

Brian Hayes, QC, *Chairman, Australia India Business Council*
HE Sujatha Singh, *High Commissioner for India in Australia*

9.00AM UPDATE ON THE AUSTRALIA INDIA TRADE AND INVESTMENT INCLUDING THE FREE TRADE AGREEMENT STUDY

The Hon Simon Crean (invited),
Minister for Trade, Government of Australia

9.20AM WINNING IN THE TURNS

Jackie Korhonen, *CEO, Infosys Australia*

9.40AM WHAT PATH DO YOU TAKE WHEN LOOKING TO INDIA?

Kumar Parakala, *Partner, KPMG*

10.00am - 1.00pm INDUSTRY WORKSHOPS

(Note: at 11.00 there will be a 20-minute break in each session for morning tea)

STREAM 1: FINANCIAL SERVICES, WEALTH MANAGEMENT AND SUPERANNUATION

A range of experts will present on the latest developments in financial services including Australian companies that are utilising the Indian ICT industry for back-office functions to create value in Australia and the value/expertise that the Australia industry can offer the burgeoning Indian wealth management/insurance market.

Chair: John Nestel, *Partner, Freehills*
Rory Scott, *Project Manager India, Religare Macquarie Private Wealth*
Subhas DeGamia, *CEO India, ANZ*
Justin Breheny, *CEO Asia, IAG*
Indy Singh, *CEO, Fiducian Portfolio Services*
Mohit Sharma, *Director, Mindfields*
Ashley Fernandes, *Principal, Crossing Cultures*

STREAM 2: EDUCATION, RESEARCH & DEVELOPMENT, BIOTECHNOLOGY

With over 80,000 Indian students currently studying in Australia education is ranked as one of Australia's top export earners. A variety of educational institutions will present case studies on higher education partnerships, collaboration in R&D and programs on attracting students to Australia.

Chair: Dr Glenn Withers, *Universities Australia*
Richard Fogarty, *Executive Officer, Deakin University*
Prof Arun Sharma, *Deputy VC, Queensland University of Technology*
Dr Sri Bandyopadhyay, *Professor, University of NSW*
Cameron Abbott, *Partner, Middletons*

STREAM 3: LESSONS LEARNT FROM AUSTRALIAN - COMPANIES EXPANDING TO INDIA

Many Australian companies are making the trek to India. How many companies fully understand the current tax and regulatory environment in India? What lessons have been learnt from past experience of Australian companies and how should companies enter the market either through franchise, joint venture or sales office. A number of senior Australian executives will share insights from their India experience.

Chair: David Jacobs, *Partner, Baker & McKenzie*
Mohan Monteiro, *Director, Ernst & Young*
Ajit Jangle, *Managing Director, Toll India*
Warren McCarthy, *CEO, LJ Hooker*
Chris Rashleigh, *Executive Director, Indo Gold*
Rod Young, *Executive Director, DC Strategy*
Salee Nair, *CEO Sydney, State Bank of India*

1.00PM - 2.00PM LUNCH

2.00PM - 3.30PM PLENARY SESSION

AUSTRALIA INDIA CASE STUDIES

Chair: Cameron Abbott, *Partner, Middletons*
WHY INDIA IS AN IMPORTANT PART OF ANZ'S ASIA GROWTH STRATEGY
Subhas DeGamia, *CEO India, ANZ*

LESSONS LEARNT FROM TOLL'S ENTRY IN TO INDIA

Ajit Jangle, *Managing Director, Toll India*

MEETING THE INVESTMENT NEEDS OF THE GROWING INDIAN MIDDLE-CLASS

Rory Scott, *Project Manager India, Religare Macquarie Private Wealth*

3.30PM - 4.45PM PLENARY SESSION

INDIA AUSTRALIA CASE STUDIES

Chair: Dipen Rughani, *CEO, forsite.com.au, President NSW Chapter AIBC*

ADDING VALUE TO CUSTOMERS, PARTNERS AND COMMUNITIES

Neville Roach, *AO, Chairman Emeritus AIBC, Chairman TCS - Financial Network Services*

LESSON LEARNT FROM THE MAHINDRA AUTOMOTIVE AUSTRALIA JOINT VENTURE

Claire Tynan, *CEO, Mahindra Automotive Australia*

COLLABORATION & FLEXIBILITY: DELIVERING IT VALUE AT SYDNEY WATER

Rick Eager, *CEO, Patni Computer Systems Australia*

4.45PM CONFERENCE SUMMARY

Harish Rao, *Head - Asia Pacific, Sundaram Business Services Limited; Vice-Chairman, AIBC*

5.00PM - 6.30PM NETWORKING DRINKS

6.30PM FOR 7.00PM GALA DINNER



REGISTRATION FORM / TAX INVOICE

Hallmark Editions Pty Ltd ABN 43 102 605 434



AUSTRALIA INDIA BUSINESS SUMMIT 2009

Sofitel Sydney Wentworth Wednesday 20 May 2009

FIVE EASY WAYS TO REGISTER: email, fax, phone, mail, online

Email: registration@halledit.com.au

Phone: (03) 8534 5000

Fax: (03) 9530 8911

Mail: PO Box 84, Hampton, Vic 3188

Online: www.halledit.com.au/aibc09

ATTENDEES

Delegate 1: Name _____

Position _____

Email _____

Delegate 2: Name _____

Position _____

Email _____

Delegate 3: Name _____

Position _____

Email _____

CONTACT DETAILS *Please fill in this section as well as the above*

Organisation _____

Address _____

State _____

Postcode _____

Ph _____

Fax _____

Please indicate number of attendees for each of the below:

CONFERENCE 8.30am - 5.00pm includes networking drinks 5.00 - 6.30pm

[] x Conference AIBC member (A\$550 inc GST) = []

[] x Conference Affiliated Association member (A\$660 inc GST) = []

[] x Conference non-member (A\$770 inc GST) = []

[] x Conference non-member (A\$770 inc GST) = []

DINNER 6.30pm for 7.00pm

[] x Dinner: conference rate (A\$150 inc GST) = []

[] x Dinner: non-conference rate (A\$180 inc GST) = []

[] x Dinner: tables of 10 (A\$1650 inc GST) = []

TOTAL AMOUNT = []

PAYMENT METHODS *Payment must be received before the event*

CHEQUE ENCLOSED

All cheques crossed and payable to Hallmark Editions Pty Ltd (*Hallmark Editions Pty Ltd is GST registered, ABN 43 102 605 434*)

Mail cheques to: Hallmark Conferences + Events, PO Box 84, Hampton, Vic 3188. **Please enclose your registration form.**

PLEASE DEBIT MY CREDIT CARD

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Card Holder's Name _____

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Signature _____

PLEASE FORWARD ME AN INVOICE (Note: No invoices will be raised during the week prior to the Conference)

Purchase Order No: _____

PLEASE NOTE: THIS REGISTRATION FORM SERVES AS A TAX INVOICE WHEN COMPLETED. PLEASE RETAIN A COPY FOR YOUR RECORDS.

ACCOMMODATION The Sofitel Sydney Wentworth is our preferred provider of accommodation. Special discounted rates have been secured for delegates at the Sofitel Sydney Wentworth over this period. All accommodation rooms must be booked prior to the 28th April 2009. To secure your booking please complete the accommodation booking form and FAX DIRECTLY to the Sofitel Sydney Wentworth ASAP. To access your accommodation booking form please go to www.halledit.com.au/aibc09 or email denise.mcqueen@halledit.com.au to have the booking form sent to you.

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